

News Release



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McKesson Announces 2007 VIP Award Winners

High-performing healthcare organizations recognized for use of technology to improve the safety, quality and efficiency of healthcare

ATLANTA, July 11, 2007 – Today McKesson announced the winners of its seventh annual VIP Award. The 2007 VIP Award program honors five healthcare organizations for their vision, innovation and performance in using McKesson’s information technology solutions to improve the safety, quality and efficiency of healthcare.

This year’s VIP Award winners demonstrated significant results and performance in the following areas: enhancing patient safety, automating manual care processes, controlling costs, improving surgical and supply chain processes, and creating greater patient access to personal health information. Each VIP Award winner receives a \$10,000 grant from McKesson for its foundation or charity of choice.

“McKesson is dedicated to empowering its customers with solutions and services to help them fulfill their mission to deliver safe, effective care,” said Mark Spencer, vice president of marketing, McKesson Provider Technologies. “Healthcare is growing in complexity each day, and technology offers a way to streamline manual processes while creating greater efficiencies and safeguards against errors. The winners of this award have demonstrated notable performance in using technology to improve upon traditional methods of managing and delivering care to their patients.”

The 2007 VIP Award winners are:

AnMed Health, Anderson, S.C. – AnMed Health used McKesson information technology and automation systems to achieve fully integrated, closed-loop medication management. It is now among a small percentage of U.S. hospitals with end-to-end safeguards in place – from the time the medication is ordered by the physician, verified by a pharmacist, and ultimately administered to the patient. AnMed Health first eliminated paper records and automated pharmacy operations, followed by 100 percent bar coding of dispensed medications. To unite medication ordering and clinical best practices, the hospital also deployed McKesson’s computerized order entry/decision support solution to deliver evidence-based medicine to physicians. Most of the systems are integrated into Web portal technology, which gives

clinicians automatic notifications of deficiencies, key order outlines, and anytime, anywhere access to essential patient information.

Baptist Healthcare System, Louisville, Ky. – Like many health systems, Baptist Healthcare found itself struggling with the complexity and escalating costs for supporting disparate “best-of-breed” technologies across the five-hospital enterprise. The organization selected McKesson as a strategic partner to increase integration, reduce costs and put the right information in the right hands at the right time to improve patient care. Deploying 30 financial, analytical and clinical solutions from McKesson and optimizing those solutions with improved processes, Baptist Healthcare saved more than \$50 million to reinvest in patient care. Savings included \$11 million on system maintenance and \$16 million on supplies due to an optimized supply chain.

Pikeville Medical Center, Pikeville, Ky. – Pikeville Medical Center (PMC) was working to grow from a small, rural hospital into a regional medical center when it selected McKesson IT solutions to address manual workflows and process improvement opportunities. By implementing McKesson’s clinical solutions, PMC streamlined documentation of patient care, leading to greater continuity of care and improved clinical outcomes. Physician adoption of IT has increased by 70%, and radiology report turnaround time for remote locations improved by as much as 91%. The hospital also reduced patient length of stay and operating costs, and recently received its highest Joint Commission score ever.

Saint Agnes Medical Center, Fresno, Calif. – Saint Agnes Medical Center faced excess inventory, inconsistent documentation of supplies, varying clinical practices, and lost charges in its surgical and supply departments. Using McKesson solutions, the medical center achieved its vision of a seamless, fully automated and integrated surgery and supply chain process. Results include standardized practices, optimized inventory management, a 20% increase in charge capture, and savings of more than \$11.5 million. The medical center also improved clinical and management decision-making, leading to higher patient satisfaction.

University Health Network, Toronto, Ontario – University Health Network (UHN) faced an increasing demand from patients for access to information regarding their care. Focusing on the needs of its Breast Cancer Survivorship program patients, the organization teamed up with Shared Information Management Services (SIMS), the information management and technology partnership between UHN and eight other area healthcare organizations, to develop an online patient portal. The result — an innovative, secure Web portal that provides patients with an electronic view of information normally only

available through paper charts. UHN's patient portal, which uses McKesson's patient portal application as the underlying technology platform, also provides useful links to resources, an online support community and educational materials. In fact, portal use has been so successful in improving the overall care experience that it is now being expanded to other patients in need of disease management services.

A panel of industry experts served as judges for the 2007 VIP Awards. The judges evaluated entries using a point scale to select winners in three categories: VIP Classic, Medication Management, and Innovator. Criteria used in selecting winners included using technology to solve a business issue, project methodology, clinical and financial results and the methodology used to measure results. Judges for the 2007 VIP Award included:

- **Kent Gale**, founder, managing partner and executive director of KLAS Enterprises, LLC
- **Deborah Gash**, vice president and chief information officer for Kansas City, Mo.-based Saint Luke's Health System
- **Lewis Redd**, leader of Accenture's Health and Life Sciences provider practice
- **Alden Solovy**, executive editor of *Hospitals & Health Networks* magazine and associate publisher for Health Forum, including H&HN's Most Wired Magazine and Trustee
- **Keith Van Camp**, vice president of Information Services for St. Dominic–Jackson Memorial Hospital, Jackson, Miss.

About McKesson

McKesson Corporation, currently ranked 18th on the FORTUNE 500, is a healthcare services and information technology company dedicated to helping its customers deliver high-quality healthcare by reducing costs, streamlining processes, and improving the quality and safety of patient care. Over the course of its 174-year history, McKesson has grown by providing pharmaceutical and medical-surgical supply management across the spectrum of care; healthcare information technology for hospitals, physicians, homecare and payors; hospital and retail pharmacy automation; and services for manufacturers and payors designed to improve outcomes for patients. For more information, visit www.mckesson.com

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